

Case Study

NAI Hunneman completed the sale of a 109-unit apartment portfolio located in Lynn, MA. Several buildings with ocean front views and other buildings in the Diamond District drew strong investor interest. The portfolio was owned and managed by the same family for many years. The portfolio sold for \$11 million. NAI Hunneman represented the seller and procured the buyer.



High praise from the seller:

“We have had a long term relationship going back over eighteen years. You originally assisted us with the sale of our 623-unit portfolio and most recently with the sale of our 108-unit portfolio in Lynn. We continue to discuss listing other assets and I appreciate your counsel.

We remain impressed with your entire team and their solid reputation in this industry is well deserved. Your enormous marketing effort helped us reach the right people and achieve our sales goals. You were organized and accountable throughout the process with your reporting. This really helped our family make a well-educated decision on the market and the offers you procured.”

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