

Case Study

NAI Hunneman completed the sale of a 67-unit apartment portfolio located in two separate buildings at 330 Nesmith Street and 61 Park Avenue West in Lowell. As exclusive agents we contacted over 4,000 investors via e-mail, direct mail, and phone call solicitation and sent out over 100 offering memorandum packages. The Call for Offers marketing process resulted in 23 qualified tours and 15 offers. It was sold for \$7,050,000.



High praise from the seller:

“We were very pleased with your work brokering the recent sale of our apartment buildings located in Lowell, Massachusetts. From your initial site visit to the closing in January of this year, the Hunneman multi-family team was professional and effective. We received a number of qualified offers and ultimately negotiated a strong price and traveled a smooth path to closing.

Your diligence, experience and judgment significantly contributed to this successful transaction.”

THOMAS O. LEVENBERG
C.C. REAL INVESTMENTS, INC.

303 Congress Street
Boston, MA
+1 617 457 3400
naihunneman.com